Management Accounts
For the 1 month ended 30th April 2005

MANAGEMENT ACCOUNTS FOR THE 1 MONTH ENDED 30th April 2005

COMMENTARY

INTRODUCTION

These accounts have been compared to budget version 3, which was agreed by the Finance and Resources Committee on 23rd March 2005. The format of the management accounts is the same as last financial year.

DETAILED SUMMARY

After one month of the financial year, we budgeted an operating surplus of £62,254. The actual result for the period was a surplus of £159,130, a favourable variance of £96,876.

April has been historically a relatively low spending month which was reflected in the budget. However there are some areas that have been underspent in the first month of the financial year, which will be discussed later.

After 1 month income totalled £864,289 with overheads at £726,086, thus giving the operating surplus of £159,130.

INCOME

Registration income is £17,226 above budget. It is a little early to be discussing any trends, but 2 of the professions (Chiropodists & Physiotherapists) are showing relatively high favourable variances. This is due to an influx of registrants from international and grandparenting applications towards the end of the last financial year. These registrants fees would have been included in the carry forward figure for this financial year and was higher than budgeted.

Investment income is very close to budget, but over the course of the year will fall behind budget due to capital expenditure commitments.

DEPARTMENTS

Departmental Expenditure at £726,086 is £79,650 better than budget. All departments have savings except Fitness to Practise. These favourable variances will be unlikely to be retained over the course of the year, as various projects are begun. For the costs for Kingsley Napley an estimate of the bills outstanding has been included in April 2005. After last financial year where HPC had underestimated the outstanding bills for Kingsley Napley over the months upto March 2005 a relatively high estimate has been included.

OVERHEADS

A study of the Overhead Total Schedule, which lists expenditure by group and type rather than by department, shows Payroll, Staff travelling and subsistence, Property services, Office services, Computer services, Communications and Partners. As mentioned it is little early to talk about trends, but the payroll favourable variances is due to some budgeted positions not being appointed in April (but are likely to be appointed over the course of the year). The favourable variance for Partners is mainly due to reduced training for partners and less approval visits than budgeted.

BALANCE SHEET

The main movements in the balance sheet are an increase in debtors and prepayments and a decrease in creditors. These both have the effect of reducing the cash balance. The prepayment increase is mainly due to the payment of insurance premiums.

Working capital is £1,995,816, showing HPC in a good financial position. The Net Assets are £1,025,675 which is represented by the Capital Grant Receivable (being released to the Income and Expenditure Account) of £334,823 and the Accumulated Fund of £690,851 (£549,586 at the beginning of the financial year plus the net surplus for the year to date).

CASH FLOW

The cash flow statement indicates the cash movement from 1st April 2004 to the current month. The cash movement when compared with the deficit can often be significantly different. To arrive at the cash movement, all non cash items, e.g. depreciation, are removed and balance sheet movements taken into consideration. The net cash outflow from operating activities for the first month of the financial year was a decrease of £301,829. The reason for this as mentioned in the balance sheet is due to an increase in debtors and decrease in creditors.

The overall decrease in cash was £289,166 reflected in the cash movement on the balance sheet from 31st March 2005 until the end of April (bank balance at the end of March of £2,821,795 compared with £2,532,629 at the end of April.)

CONCLUSION

Overall, it is a bit early to be seeing any trends, but the opening month has led to a relatively large surplus which is higher than budgeted.

HPC is in a good financial position, especially in terms of cash which will be required for some capital expenditure in May 2005.

Richard Ballard Management Accountant June 2005

MANAGEMENT ACCOUNTS TO 30 APRIL 2005 ETAILED SUMMARY

	Actual £	Budget £	Variance £	Variance %	Annual Budget
INCOME	~	~	~	/0	£
Professions					
Arts Therapists	9,107	9,072	35	0.38	AA E ANE
Biomedical Scientists	110,517	109.193	1,324	1.21	115,105 1,304,935
Chiropodists	83,614	78,070	5,544	7.10	814/875
Clinical Scientists	24,457	21,474	2,983	13.89	257,396
Dietitians	28,933	31,929	(2,996)	(9.38)	402,225
Orthoptists	6,088	6,063	25	0.41	70,894
Occupational Therapists	137,316	132,958	4,358	3.28	1,612,151
Paramedics	51,795	51,404	391	0.76	624,597
Physiotherapists	201,449	195,407	6,042	3.09	2,520,695
Prosthetists & Orthotists	3,830	3,876	(46)	(1.19)	46 393
Radiographers	115,842	118,485	(2,643)	(2.23)	1,446,745
eech and Language Therapists	52,947	52,620	327	0.62	636,827
Operating Department Practitioners	38,395	36,512	1,883	5.16	439 662
Registration Income	864,289	847,063	17,226	2.03	10,292,500
Department of Health Capital Grant Released	20,926	20,926,	0	0.00	251,112
			· · · · · · · · · · · · · · · · · · ·		
TOTAL INCOME	885,216	867 989	17,227	1.98	10,543,612
EXPENDITURE		Meaning and the			
Departments					
President	4,490	4,661	171	3.66	65,950
Council	4,188	4,885	697	14.26	425;214
Secretariat	26,236	31,817	5,581	17.54	437,7/26
Chief Executive	22,159	23,951	1,792	7.48	287,464
Education and Training	46,804	73,389	26,585	36.23	1,046,839
Registration	126,460	136,886	10,426	7.62	1,629,110
Department		97,276	7,866	8.09	1,424,456
\ .ance	27,118	33,462	6,344	18.96	383,622
Administration	50,155	62,577	12,422	19.85	974,941
Fitness to Practise	259,025 17,803	248,008 123,826	(11,017)	(4.44)	2,283,030
Human Resources Communications	52,237	64,998	6,023 12,761	25.28 19.63	329,653 4 020 703
Communications	JZ,Z31	04,530	12,701	19.03	1,020,702
Operating Expenses	726,086	805,736	79,650	9.89	10,298,707
					物制物構造
SURPLUS / (DEFICIT) (Excluding Unrealised Gains)	159,130	62,254	96,876	(155.62)	244,905
				•	
Investment Income (Excluding Unrealised Gains)	10,164	10,912	(748)	(6.85)	130,961
Investment - Unrealised Gains	(28,029)		(28,029)	0.00	Ö
OUDDI HO / (DEFICIE)	444 000	76400	00 400	(00 co) =	
SURPLUS / (DEFICIT)	141,265	73,166	68,100	(93.08)	375,866

MANAGEMENT ACCOUNTS TO 30 APRIL 2005

DETAILED SUMMARY

	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Registration fees	42,896	29,994	12,902	43.02	299,651
Registration fees (part year)	0	0	0	0.00	0
Readmission fees	5,520	7,105	(1,585)	(22.31)	85,319
Renewal fees	724,651	717,093	7,558	1.05	8,993,010
International scrutiny fees	54,622	58,389	(3,767)	(6.45)	700,720
Confirmation letter fees	0	0)	0	0.00	0
Grandparenting scrutiny fees & other _		34 482	2,118	6.14	213,800
	864,289	847,068	17,226	2.03	10/292/500

MANAGEMENT ACCOUNTS TO 30 APRIL 2005

P & L on disposal of investments (Realised)

P & L on disposal of investments (Unrealised) .

CODE

INVESTMENT & OTHER INCOME

(1,191)

(28,029)

0.00

(6.85)

0.00

BUDGET MANAGER	Fi	nance Direc			
	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Bank interest - Business Reserve	2,009	1,666	343	20.61	20.000
Bank interest - Money Market	1,703	1,666	37	2.22	20,000
Bond interest	3,904	3,900	4	0.10	46,800
Portfolio income	3,739	3,680	59	1.60	44,161

(1,191) **(1,191)**

10,164

(28,029)

MANAGEMENT ACCOUNTS TO 30 APRIL 2005

OVERHEAD TOTAL

	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Payroll					
Basic	166,385	182,413	16,028	8.79	2,300,807
Overtime	728	708	(20)	(2.76)	35,986
National Insurance	17,771	20,141	2,370	11.77	257,047
Pension costs	16,792	21,610	4,818	22.29	259,360
Medical insurance .	0	i O	0	0.00	i de la companya de l
Staff recruitment	3,536	10,000	6,464	64.64	75,000
Temporary staff	13,282	10 059	(3,223)	(32.04)	152,630
Other payroll expense	0	0.333	3,333	100.00	40,000
	218,492	248 264	29,771	11.99	3,120,830
Staff travelling and subsistence					
Fares	5,608	7,370	1,762	23.91	488,970
Car expenses and car park	347	450	103	22.96	5400
Subsistence	3,863	5,828	1,965	33.72	69,970
Entertaining	0	252	252	100.00	3,050
Conferences	546	1,081	535	49.47	15,500
Lecturing	0	je je je	0	0.00	0
· ·	10,363	4 14,981	4,618	30.82	182390
Council and committee expenses Allowances Travelling and subsistence Conference expenses	14,230 10,769 260	M19.335 10.606 833	(895) (163) 573	(6.71) (1.54) 68.79	205,656 169,286 10,000
Training	25,260	24,774	(496)	0.00	11,200
	25,200		(486)	(1.96)	396,142
Property services					
©usiness rates	3,531	4,044	513	12.70	48,530
Water	53	75	22	29.49	900
Electricity	1,038	1,050	12	1.17	12,600
Gas	49	250	201	80.35	3,000
Cleaning contractors	1,546	1,900	354	18.62	22,800
Cleaning materials	272	770):	498	64.70	9,250
Waste disposal	263	840	577 (450)	68.75	10,080
Repairs and maintenance Maintenance contracts	1,233 195	1,075	(158)	(14.74)	12,900
Security	195	477 0	282 0	59.02 0.00	15.724 8 6 6 6
Building Refurbishment	0	0	0	0.00	8,000 90,000
Property depreciation	2,000	2,000	0	0.00	24,000
		12,481	2,301	18.44	247,784
		* Notice life in the second section in			Bearing and Land Charles

OVERHEAD TOTAL

1					Annual
	Actual £	Budget £	Variance £	Variance %	Budget £
Office services	,				
Printing and stationery	21,049	24,157	3,108	12.87	446,892
Photocopying	428	600	172	28.59	7,200
Microfilming	35	36	1	2.08	432
Postage	5,139	7,500	2,361	31.48	260,000
Telephone	1,170	2,000	830	41.50	34,908
Telephone system maintenance	0	0	0	0.00	0
Mobile telephone Fax	896	463	(433)	(93.46)	STATE OF THE PARTY
Couriers	114 350	145 437	31	21.48	1,750
Office equipment < £1000	0	2,520	87 2.520	19.86	5,250
Office equipment rental	428	291	2,520 (137)	100.00	30,250
Staff catering	993	1.204	211	(47.02) 17.55	3,500
Other office services	703	941	238	25.33	14,450 11,295
Room Hire	3,500	3,533	33	0.93	39,250
Depreciation of office equipment	7,490	7,500	10	0.14	90,000
	42,294	The state of the s	9,033	17.60	950 7/57
Computer services					
Hardware < £1000	0	883	883	100.00	10,600
Hardware maintenance	329	691	362	52.39	8,300
Software Systems	0	833	833	100.00	304,500
Software licenses	3,525	4,924	1,399	28.42	59:060
Systems support	4,588	5,211	623	11.96	62,532
Internet maintenance	2,747	1,940	(807)	(41.59)	23,280
Computer media and sundries	684	1,250	566	45.31	15,000
Disaster contingency plan	5,366	6,081	715	11.76	72,983
Computer training	0	1,712	1,712	100.00	20,550
Other computer services costs	20	666	646	97.07	8,000
IT Security - Backup Offsite etc IT Hardware Disposals	64 i	0	(64)	0.00	0 :
Hardware Disposals Hardware depreciation	47,759	48,000	0 241	0.00 0.50	0
ratural o depresation		72.191	7,111	9.85	576 000
Ommunications		aminomorphic Committee	7,111	3.00	1,160,805
` Advertising	3,025	3:000	(25)	(0.85)	225,000
Annual Reports (Design, Distribute)	0	O	0	0.00	19,000
Brochures (Design, Distribute)	0 🌡	2,447	2,447	100.00	29,375
HPC Consultation Events	212	i O i	(212)	0.00	20,000
Grandparenting Communications	0		O O	0.00	5,000
Listening Events	501		(501)	0.00	28,200
Lobbying	4,284	F 0.7,491	3,207	42.81	68,750
PR Advisors	8,783	3,208	(5,575)	(173.77)	38,500
Market Research	0	0	0	0.00	58,750
Registrant Comms & Internal	0	2,937	2,937	100.00	35,250
Translations	280	587	307	52.29	7,050
Stakeholder Communications Standards of Proficiency (Design, Prod, Dist)	0	1,666	1,666	100.00	20,000
Web Site Design	0	1,650 0	1,650	100.00	19,800
Annual Conference	236	0	(236)	0.00	29,375
Marketing & Promotions	291	1,000	(236) 709	0.00 70.86	42.00
Conference Attendance	3,299	833	(2,466)	(296.07)	12,000 10,000
General Events (Internal & External)	9,571	12,000	2,429	20.24	28,000
edia Relations - Press Event Launch	83	Ō	(83)	0.00	ō
Welsh Language Scheme	0	1,250	1,250	100.00	15,000
	30,566	38,069	7,503	19.71	669,050
		<u> </u>			

OVERHEAD TOTAL

(
	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Partners					
Partners Recruitment	3,683	5,551	1,868	33.65	84,200
Partners Training	22,446	38.027	15,581	40.97	188,875
Legal Assessors	13,715	12,391	(1,324)	(10.69)	
Registration Assessors	42,042	43,658	1,616	3.70	523,900
International Test of Competence	1,990	2,500	510	20.39	16.250
Mediation - Panels	0	833	833	100.00	10.000
Panels (Allowance & Travel)	36,920	37,861	941	2.49	350.875
Screening - Panels (Allow & Travel)	0	0	0	0.00	700,000
Approvals (Previously Visits)	10,130	15,283	5,153	33.72	183,400
JVC Costs	0	Ö	0	0.00	n
	130,926	156,104	25,178	16.13	4,506,194
pecific departmental expenses					
Archive storage	0	900	900	100.00	10,800
Auditors' fees	3,000	3 000	0	0.00	36,000
Bank charges & interest	3,853	5,000	1,147	22.94	60,000
Books and publications	0	166	166	100.00	2,000
General insurance	4,277	2,883	(1,394)	(48.34)	34,602
Legal insurance	3,500	3,500	0	0.00	42,000
Health and safety	109	323	214	66.27	3;880
Legal expenses	159,516	144,813	(14,703)	(10.15)	1,295,938
Other professional fees	5,395	5,125	(270)	(5.26)	239,800
Pension administration	1,057	416	(641)	(153.97)	5,000
Staff Handbook	. 0	166	166	100.00	2,000
Personal Performance Consultancy	449		101	18.40	6,600
Investors in People	0	0	0	0.00	10,000
Good Citizen Scheme	0	. 78 6	83	100.00	1,000
Quality ISO 2002	3,093	3,867	774	20.02	8,155
HPC Processes	0	0	0	0.00	0
Reward Data	9	O.	(9)	0.00	1,000
ubscriptions to professional bodies	169	1,611	1,442	89.49	19380
rofessional Liaison Groups	1,922	5,000	3,078	61.56	110,900
Legal -Transcript Writer Taxation advice	6,571	8,342 500	1,771	21.23	100,100
Taxation advice Training	0	500	500	100.00	6,000
Hammiy	6 192,924	1300	1,294	99.54	69,600
	132,324	87/545	(5,379)	(2.87)	2,064,755
OVERHEAD TOTAL	726,086	805.736	79,650	9.89	10,298,707

BALANCE SHEET as at 30th April 2005

do de ooth April 2000	£	£	March £	2005 £
FIXED ASSETS		_	2	Z
Tangible fixed assets				
Land & buildings, at cost or valuation Depreciation Net book value	1,700,000 (34,000)	1,666,000	1,700,000 (32,000)	1,668,000
Computer Equipment, at cost Depreciation Net book value	2,020,752 (1,236,312)	784,440	1,976,139 <u>(1,188,553)</u>	787,586
Office furniture and equipment, at cost Depreciation Net book value	372,918 (220,156)	152,762	369,740 (212,667)	157,074
Total tangible fixed assets	-	2,603,202	_	2,612,660
Investments		1,268,488		1,346,804
TOTAL FIXED ASSETS	_	3,871,690		3,959,464
CURRENT ASSETS				
Other debtors and prepayments Bank balances and cash	327,212 2,532,629 2,859,841		185,113 2,821,795 3,006,908	
CURRENT LIABILITIES Amounts falling due within one year				
Creditors and accrued expenses	864,025		1,200,689	
WORKING CAPITAL		1,995,816		1,806,219
DEFERRED INCOME				
Registration fees in advance Retention fees in advance	82,563 4,759,268	(4,841,831)	97,104 <u>4,763,244</u> (4	4,860,348)
NET ASSETS	=	1,025,675	· -	905,336
Represented by:				
Capital Grant Receivable - LISA System Accumulated Fund at 1 April 2005 Surplus/(Deficit) for the period	_	334,823 549,586 141,265 1,025,675		355,750 443,987 105,599 905,336

MANAGEMENT ACCOUNTS TO 30 APRIL 2005

CASH FLOW STATEMENT From 1st April 2005 - 31st March 2006

	£
Surplus over expenditure	159,130
Depreciation of tangible fixed assets	57,249
Grant income released	(20,926)
Increase in debtors	(142,099)
Decrease in creditors	(336,664)
Decrease in deferred income	(18,517)
Net cash outflow from operating activities	(301,828)
Return on investments and servicing of finance	
Investment Income (Excluding realised gains)	11,355
Capital expenditure and financial investments	
Purchase of tangible fixed assets	(47,791)
Purchase of investments	(20,498)
Proceeds from sale of investments	69,595
Increase in Cash	(289,166)
Cash at 31st March 2005	2,821,795
Cash at 30th April 2005	2,532,629
Cash Movement	(289,166)

HPC Cash Flow: April 05 - March 06

	Man 04		I		·									Total
	Mar-04	APRIL	MAY	JUNE	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	12 Mths
Opening Balance 1st		2821796	2,532,629	1,304,087	851,516	673,078	154,064	1,207,670	1,854,824	1,968,479	1,664,092	1,759,281	2,039,289	
Receipts			,							-			138180 E	
Registration Income		864,289												
Investment Income	'	11,355												
Investment Sales		69,595												
Deferred Income Movements		(18,517)												
Total Cash Receipts		926722	255,483	394,347	850,097	688,601	1,868,869	1,434,452	847,227	442,532	807,209	1,023,020	1,643,012	11,181,571
<u>Payments</u> Operational														,
Expenditure Depreciation Aged Cred / Accrual Movements Debtor Movements		#26,086 (57,249) 336,664 142,099												
Payments to Creditors		1,127,600	484,025	846,918	1,026,123	1,200,615	815,263	777,085	730,359	723,706	708,807	739,799	679,533	9,879,833
Exceptional			1											
Capital Expenditure		47,791	1,000,000	0	2,412	7,000	0	10,213	3,213	23,213	3,213	3,213	3,210	1,103,478
Investment Purchases		20(498)						•	,	,	7,11	-,	-,-	20,498
Total Payments		1215;889.	1,484,025	846,918	1,028,535	1,207,615	815,263	787,298	733,572	746,919	712,020	743,012	682,743	11,003,809
Closing Balance	2,821,796	2:532,629	1,304,087	851,516	673,078	154,064	1,207,670	1,854,824	1,968,479	1,664,092	1,759,281	2,039,289	2,999,558	177,762

	100000000000000000000000000000000000000	le avenue avenue			430 910 80 80 80		ENGELSE TO SECURE	Real Section 1	Sale and Carrier	and the second	estre Automobile	SARCHINE A ANDREAS CO.	KIND OF THE PERSON OF THE PERS	Sandaring
		200021800020			and the state of							THE PARTY OF THE P		
Aged Creditors	803,644	484,025	846,918	1,026,123	1,200,615	815,263	777,085	730,359	723,706	708,807	739,799	679,533	707,263	707,263
Accruals	397,045	380,000	380,000	285,000	285,000	285,000	285,000	285,000	285,000	285,000	285,000	285,000	285,000	285,000
Budgeted Expenditure 05/06		748,236	846,918	931,123	1,200,615	815,263	777,085	730,359	723,706	708,807	739,799	679,533		1 ' 1
										14.5				

Deferred Income Movements - () Some income from deferred income and cash has already been received. If positive, cash received in advance and not recognised as income in current month. Depreciation - Cash paid for fixed assets incurred in previous months make depreciation a non cash item, so is taken off the current month expenditure.

Aged Creditor Movements - () Denotes an increase in aged creditors from the previous month and is taken off the current month expenditure as they haven't been paid. Vice versa for a positive figure.

Debtor Move nts - If positive, debtors/prepayments have been paid without leading the expenditure for the month, Vice versa for a negative fig