# HEALTH PROFESSIONS COUNCIL 

## Management Accounts For the 8 months ended 30th November 2004

HEALTH PROFESSIONS COUNCIL

MANAGEMENT ACCOUNTS TO 30 NOVEMBER 2004
DETAILED SUMMARY

|  | Actual £ | Budget £ | Variance £ | $\begin{aligned} & \text { Variance } \\ & \% \end{aligned}$ | Annual Budget £ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME |  |  |  |  |  |
| Professions |  |  |  |  |  |
| Arts Therapists | 71,106 | 67,939 | 3,167 | 4.66 | 108,100 |
| Biomedical Scientists | 857,396 | 885,381 | $(27,985)$ | (3.16) | 1,328,070 |
| Chiropodists | 516,305 | 381,984 | 134,321 | 35.16 | 631,045 |
| Clinical Scientists | 163,157 | 140,522 | 22,635 | 16.11 | 219,783 |
| Dietitians | 205,141 | 192,753 | 12,388 | 6.43 | 316,688 |
| Orthoptists | 48,926 | 52,400 | $(3,474)$ | (6.63) | 78,600 |
| Occupational Therapists | 1,063,542 | 1,044,299 | 19,243 | 1.84 | 1,566,448 |
| Paramedics | 400,821 | 426,932 | $(26,111)$ | (6.12) | 640,398 |
| Physiotherapists | 1,525,758 | 1,475,864 | 49,894 | 3.38 | 2,270,603 |
| Prosthetists \& Orthotists | 30,939 | 33,197 | $(2,258)$ | (6.80) | 49,795 |
| Radiographers | 946,749 | 941,827 | 4,922 | 0.52 | 1,412,740 |
| Speech and Language Therapists | 420,942 | 409,145 | 11,797 | 2.88 | 613,718 |
| Operating Department Practitioners | 0 | 90,000 | $(90,000)$ | (100.00) | 210,000 |
| Registration Income | 6,250,782 | 6,142,243 | 108,539 | 1.77 | 9,445,988 |
| Department of Health Capital Grant Released | 167,412 | 167,408 | 4 | 0.00 | 251,112 |
| TOTAL INCOME | 6,418,194 | 6,309,651 | 108,543 | 1.72 | 9,697,100 |
| EXPENDITURE |  |  |  |  |  |
| Departments |  |  |  |  |  |
| President | 33,965 | 33,633 | (332) | (0.99) | 50,450 |
| Council | 131,836 | 106,093 | $(25,743)$ | (24.26) | 175,390 |
| Secretariat | 119,589 | 120,741 | 1,152 | 0.95 | 175,863 |
| Chief Executive | 154,804 | 155,976 | 1,172 | 0.75 | 226,463 |
| Education and Training | 725,764 | 558,790 | $(166,974)$ | (29.88) | 721,385 |
| Registration | 1,054,921 | 870,754 | $(184,167)$ | (21.15) | 1,295,629 |
| IT Department | 1,117,450 | 1,074,282 | $(43,168)$ | (4.02) | 1,510,341 |
| Finance | 228,372 | 231,145 | 2,773 | 1.20 | 341,443 |
| Administration | 890,952 | 805,126 | $(85,826)$ | (10.66) | 1,100,984 |
| Fitness to Practise | 1,165,303 | 904,367 | $(260,936)$ | (28.85) | 1,344,207 |
| Human Resources | 382,156 | 327,342 | $(54,814)$ | (16.75) | 453,233 |
| Communications | 900,084 | 1,016,170 | 116,086 | 11.42 | 1,360,504 |
| Operating Expenses | 6,905,196 | 6,204,419 | $(700,777)$ | (11.29) | 8,755,891 |
| (DEFICIT) (Excluding Unrealised Gains) | $(487,002)$ | 105,232 | $(592,234)$ | 562.79 | 941,209 |
| Investment Income (Excluding Unrealised Gains) | 86,274 | 43,182 | 43,092 | 99.79 | 65,000 |
| Investment - Unrealised Gains | 86,162 | 0 | 86,162 | 0.00 | 0 |
| (DEFICIT) | (314,566) | 148,414 | (462,980) | 311.95 | 1,006,209 |

## Budget <br> £

50,450 175,390 175,863 226,463 721,385
$1,295,629$ 1,510,341 1,100,984 1,344,207 453,233 1,360,504

8,755,891

941,209

65,000

1,006,209

## HEALTH PROFESSIONS COUNCIL

## MANAGEMENT ACCOUNTS TO 30 NOVEMBER 2004

## DETAILED SUMMARY

|  | Actual £ | $\underset{£}{\text { Budget }}$ | Variance £ | Variance \% | Annual Budget £ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |  |
| Registration fees | 339,155 | 237,324 | 101,831 | 42.91 | 430,988 |
| Registration fees (part year) | (17) | 0 | (17) | 0.00 | 0 |
| Readmission fees | 54,802 | 71,336 | $(16,534)$ | (23.18) | 107,000 |
| Renewal fees | 5,174,300 | 5,498,915 | $(324,615)$ | (5.90) | 8,397,000 |
| International scrutiny fees | 437,892 | 222,667 | 215,225 | 96.66 | 334,000 |
| Confirmation letter fees | 0 | 0 | 0 | 0.00 | 0 |
| Grandparenting scrutiny fees \& other | 244,650 | 112,001 | 132,649 | 118.44 | 177,000 |
|  | 6,250,782 | 6,142,243 | 108,539 | 1.77 | 9,445,988 |

## HEALTH PROFESSIONS COUNCIL

MANAGEMENT ACCOUNTS TO 30 NOVEMBER 2004

| CODE | INVESTMENT \& OTHER INCOME |  |  |  | Annual <br> Budget £ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| BUDGET MANAGER | Paul Baker |  |  | Variance \% |  |
|  | Actual £ | Budget £ | Variance £ |  |  |
| Income |  |  |  |  |  |
| Bank interest - Business Reserve | 17,759 | 6,667 | 11,092 | 166.37 | 10,000 |
| Bank interest - Money Market | 20,898 | 3,182 | 17,716 | 556.76 | 5,000 |
| Bond interest | 7,780 | 0 | 7,780 | 0.00 | 0 |
| Portfolio income | 41,650 | 33,333 | 8,317 | 24.95 | 50,000 |
| P \& L on disposal of investments (Realised) | $(1,813)$ | 0 | $(1,813)$ | 0.00 | 0 |
|  | 86,274 | 43,182 | 43,092 | 99.79 | 65,000 |
| P \& L on disposal of investments (Unrealised) | 86,162 | 0 | 86,162 | 0.00 | 0 |

## OVERHEAD TOTAL

| Actual | Budget | Variance | Variance |
| :---: | :---: | :---: | :---: |
| $£$ | $£$ | $£$ | $\%$ |

Annual Budget £

```
1,834,289
        40,250
        206,198
        241,452
            O
        63,500
        191,000
        80,000
        2,656,689
```

| 45,985 | $\mathbf{2 1 , 6 6 6}$ | $(24,319)$ | $(112.24)$ | $\mathbf{3 2 , 5 0 0}$ |
| ---: | ---: | :---: | :---: | ---: |
| 3,467 | $\mathbf{3 , 5 3 3}$ | 66 | 1.87 | $\mathbf{5 , 3 0 0}$ |
| 44,197 | $\mathbf{1 3 , 1 1 6}$ | $(31,081)$ | $(236.97)$ | $\mathbf{1 9 , 6 7 5}$ |
| 490 | $\mathbf{2 , 0 5 0}$ | 1,560 | 76.10 | $\mathbf{3 , 0 7 5}$ |
| 6,202 | $\mathbf{2 1 , 6 6 6}$ | 15,464 | 71.37 | $\mathbf{3 2 , 5 0 0}$ |
| 0 | $\mathbf{1 , 6 6 7}$ | 1,667 | 100.00 | $\mathbf{2 , 5 0 0}$ |
| 100,341 | $\mathbf{6 3 , 6 9 8}$ | $(36,643)$ | $(57.53)$ | $\mathbf{9 5 , 5 5 0}$ |
|  |  |  |  |  |


| 116,715 | $\mathbf{1 1 5 , 9 0 5}$ | $(810)$ | $(0.70)$ | $\mathbf{1 6 7 , 0 0 0}$ |
| ---: | ---: | ---: | ---: | ---: |
| 99,933 | $\mathbf{1 2 6 , 9 5 0}$ | 27,017 | 21.28 | $\mathbf{1 7 6 , 3 9 0}$ |
| 5,674 | $\mathbf{7 , 3 3 3}$ | 1,659 | 22.62 | $\mathbf{1 1 , 0 0 0}$ |
| 4,250 | $\mathbf{4 , 5 0 0}$ | 250 | 5.56 | $\mathbf{5 , 0 0 0}$ |
| 226,572 | $\mathbf{2 5 4 , 6 8 8}$ | 28,116 | 11.04 | $\mathbf{3 5 9 , 3 9 0}$ |


| 27,695 | $\mathbf{3 3 , 1 9 7}$ | 5,502 | 16.57 | $\mathbf{4 1 , 4 9 6}$ |
| ---: | ---: | :---: | :---: | ---: |
| 582 | $\mathbf{7 6 7}$ | 185 | 24.12 | $\mathbf{1 , 1 5 0}$ |
| 4,323 | $\mathbf{5 , 3 3 3}$ | 1,010 | 18.94 | $\mathbf{8 , 0 0 0}$ |
| 1,510 | $\mathbf{2 , 0 0 0}$ | 490 | 24.50 | $\mathbf{3 , 0 0 0}$ |
| 13,369 | $\mathbf{1 2 , 6 6 7}$ | $(702)$ | $(5.54)$ | $\mathbf{1 9 , 0 0 0}$ |
| 6,015 | $\mathbf{6 , 6 6 7}$ | 652 | 9.78 | $\mathbf{1 0 , 0 0 0}$ |
| 5,786 | $\mathbf{5 , 6 6 7}$ | $(119)$ | $(2.10)$ | $\mathbf{8 , 5 0 0}$ |
| 7,772 | $\mathbf{1 0 , 0 0 0}$ | 2,228 | 22.28 | $\mathbf{1 5 , 0 0 0}$ |
| 3,439 | $\mathbf{3 , 6 6 7}$ | 228 | 6.22 | $\mathbf{5 , 5 0 0}$ |
| 46,618 | $\mathbf{5 , 0 0 0}$ | $(41,618)$ | $(832.36)$ | $\mathbf{5 , 0 0 0}$ |
| 125,651 | $\mathbf{1 0 8 , 8 7 5}$ | $(16,776)$ | $(15.41)$ | $\mathbf{1 0 8 , 8 7 5}$ |
| 16,000 | $\mathbf{1 6 , 0 0 0}$ | 0 | 0.00 | $\mathbf{2 4 , 0 0 0}$ |
| 258,760 | $\mathbf{2 0 9 , 8 4 0}$ | $(48,920)$ | $(23.31)$ | $\mathbf{2 4 9 , 5 2 1}$ |


|  | Actual £ | Budget £ | $\begin{aligned} & \text { Variance } \\ & £ \end{aligned}$ | $\begin{aligned} & \text { Variance } \\ & \% \end{aligned}$ | Annual Budget £ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Office services |  |  |  |  |  |
| Printing and stationery | 224,680 | 190,500 | $(34,180)$ | (17.94) | 261,000 |
| Photocopying | 2,888 | 7,333 | 4,445 | 60.62 | 11,000 |
| Microfilming | 282 | 300 | 18 | 6.00 | 450 |
| Postage | 142,952 | 106,565 | $(36,387)$ | (34.15) | 143,129 |
| Telephone | 18,952 | 21,333 | 2,381 | 11.16 | 32,000 |
| Telephone system maintenance | 0 | 2,133 | 2,133 | 100.00 | 3,200 |
| Mobile telephone | 2,308 | 2,667 | 359 | 13.46 | 4,000 |
| Fax | 1,025 | 2,000 | 975 | 48.75 | 3,000 |
| Couriers | 3,606 | 2,333 | $(1,273)$ | (54.56) | 3,500 |
| Office equipment < £1000 | 29,758 | 20,000 | $(9,758)$ | (48.79) | 30,000 |
| Office equipment rental | 2,228 | 1,333 | (895) | (67.14) | 2,000 |
| Staff catering | 9,963 | 8,000 | $(1,963)$ | (24.54) | 12,000 |
| Other office services | 8,361 | 13,333 | 4,972 | 37.29 | 20,000 |
| Depreciation of office equipment | 56,389 | 66,667 | 10,278 | 15.42 | 100,000 |
|  | 503,392 | 444,497 | $(58,895)$ | (13.25) | 625,279 |
| Computer services |  |  |  |  |  |
| Hardware < £1000 | 4,367 | 13,333 | 8,966 | 67.25 | 20,000 |
| Hardware maintenance | 5,353 | 4,667 | (686) | (14.70) | 7,000 |
| Software Systems | 302,593 | 342,406 | 39,813 | 11.63 | 433,600 |
| Software licenses | 37,196 | 33,333 | $(3,863)$ | (11.59) | 50,000 |
| Systems support | 59,428 | 41,000 | $(18,428)$ | (44.95) | 61,500 |
| Internet maintenance | 34,320 | 14,100 | $(20,220)$ | (143.40) | 21,150 |
| Computer media and sundries | 9,675 | 6,667 | $(3,008)$ | (45.12) | 10,000 |
| Disaster contingency plan | 32,195 | 31,250 | (945) | (3.02) | 50,000 |
| Computer training | 3,929 | 0 | $(3,929)$ | 0.00 | 2,500 |
| Other computer services costs | 16,437 | 12,000 | $(4,437)$ | (36.98) | 18,000 |
| IT Security - Backup Offsite etc | 3,133 | 3,133 | 0 | 0.00 | 4,700 |
| IT Hardware Disposals | 0 | 0 | 0 | 0.00 | 0 |
| Hardware depreciation | 374,971 | 384,667 | 9,696 | 2.52 | 577,000 |
|  | 883,597 | 886,556 | 2,959 | 0.33 | 1,255,450 |
| Communications |  |  |  |  |  |
| Advertising | 302,676 | 290,000 | $(12,676)$ | (4.37) | 400,000 |
| Annual Reports (Design, Distribute) | 12,301 | 50,000 | 37,699 | 75.40 | 50,000 |
| Brochures (Design, Distribute) | 19,392 | 67,000 | 47,608 | 71.06 | 105,000 |
| HPC Consultation Events | 387,403 | 213,866 | $(173,537)$ | (81.14) | 229,000 |
| Grandparenting Communications | 0 | 13,333 | 13,333 | 100.00 | 20,000 |
| Listening Events | 13,935 | 12,000 | $(1,935)$ | (16.13) | 20,000 |
| Lobbying | 5,839 | 13,333 | 7,494 | 56.21 | 20,000 |
| PR Advisors | 34,917 | 32,000 | $(2,917)$ | (9.12) | 48,000 |
| Market Research | 81,926 | 62,500 | $(19,426)$ | (31.08) | 62,500 |
| Registrant Comms \& Internal | 37,400 | 50,000 | 12,600 | 25.20 | 75,000 |
| Translations | 4,745 | 6,667 | 1,922 | 28.83 | 10,000 |
| Stakeholder Communications | 2,491 | 35,000 | 32,509 | 92.88 | 70,000 |
| Standards of Proficiency (Design,Prod,Dist) | 3,713 | 10,000 | 6,287 | 62.87 | 10,000 |
| Web Site Design | 33,624 | 48,000 | 14,376 | 29.95 | 48,000 |
| Annual Conference | 130,113 | 100,000 | $(30,113)$ | (30.11) | 100,000 |
| Marketing \& Promotions | 10,113 | 20,000 | 9,887 | 49.44 | 30,000 |
| Conference Attendance | 8,725 | 22,667 | 13,942 | 61.51 | 34,000 |
| General Events (Internal \& External) | 13,644 | 13,000 | (644) | (4.95) | 20,000 |
| Media Relations - Press Event Launch | 683 | 10,000 | 9,317 | 93.17 | 10,000 |
| Welsh Language Scheme | 0 | 10,000 | 10,000 | 100.00 | 15,000 |
|  | 1,103,640 | 1,079,366 | $(24,274)$ | (2.25) | 1,376,500 |


| $\underset{£}{\text { Actual }}$ | Budget <br> £ | $\underset{£}{\text { Variance }}$ | $\begin{aligned} & \text { Variance } \\ & \% \end{aligned}$ | Annual Budget £ |
| :---: | :---: | :---: | :---: | :---: |
| 27,882 | 34,444 | 6,562 | 19.05 | 50,000 |
| 106,338 | 70,000 | $(36,338)$ | (51.91) | 120,000 |
| 47,591 | 34,553 | $(13,038)$ | (37.73) | 51,830 |
| 416,004 | 198,709 | $(217,295)$ | (109.35) | 298,064 |
| 21,789 | 3,051 | $(18,738)$ | (614.16) | 4,576 |
| 0 | 3,333 | 3,333 | 100.00 | 5,000 |
| 177,696 | 110,801 | $(66,895)$ | (60.37) | 166,202 |
| 0 | 12,000 | 12,000 | 100.00 | 18,000 |
| 28,988 | 66,667 | 37,679 | 56.52 | 100,000 |
| 46,911 | 45,000 | $(1,911)$ | (4.25) | 45,000 |
| 873,199 | 578,558 | $(294,641)$ | (50.93) | 858,672 |

## Specific departmental expenses

Archive storage
Auditors' fees
Bank charges \& interest
Books and publications
General insurance
Legal insurance
Health and safety
Legal expenses
Other professional fees
Pension administration
Staff Handbook
Personal Performance Consultancy Investors in People
Good Citizen Scheme
Quality ISO 2002
HPC Processes
Reward Data
Subscriptions to professional bodies
Professional Liaison Groups
Legal -Transcript Writer
Taxation advice
Training

## OVERHEAD TOTAL

| 5,558 | $\mathbf{7 , 0 0 0}$ | 1,442 | 20.60 | $\mathbf{1 0 , 5 0 0}$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 20,665 | $\mathbf{2 1 , 0 0 0}$ | 335 | 1.60 | $\mathbf{3 1 , 5 0 0}$ |
| 42,070 | $\mathbf{3 0 , 4 4 4}$ | $(11,626)$ | $(38.19)$ | $\mathbf{4 2 , 5 0 0}$ |
| 776 | $\mathbf{0}$ | $(776)$ | 0.00 | $\mathbf{0}$ |
| 23,757 | $\mathbf{2 5 , 6 0 0}$ | 1,843 | 7.20 | $\mathbf{3 8 , 4 0 0}$ |
| 26,950 | $\mathbf{2 9 , 4 0 0}$ | 2,450 | 8.33 | $\mathbf{4 4 , 1 0 0}$ |
| 1,417 | 5,467 | 4,050 | 74.08 | $\mathbf{8 , 2 0 0}$ |
| 795,504 | $\mathbf{5 6 6 , 0 0 0}$ | $(229,504)$ | $(40.55)$ | $\mathbf{8 4 9 , 0 0 0}$ |
| 23,266 | 41,556 | 18,290 | 44.01 | $\mathbf{7 9 , 0 0 0}$ |
| 3,245 | $\mathbf{5 , 0 0 0}$ | 1,755 | 35.10 | $\mathbf{7 , 5 0 0}$ |
| 0 | $\mathbf{1 , 3 3 3}$ | 1,333 | 100.00 | $\mathbf{2 , 0 0 0}$ |
| 4,202 | $\mathbf{4 , 2 0 0}$ | $(2)$ | $(0.05)$ | $\mathbf{6 , 3 0 0}$ |
| 2,900 | $\mathbf{2 0 , 0 0 0}$ | 17,100 | 85.50 | $\mathbf{2 0 , 0 0 0}$ |
| 0 | $\mathbf{1 , 3 3 3}$ | 1,333 | 100.00 | $\mathbf{2 , 0 0 0}$ |
| 32,397 | $\mathbf{2 0 , 0 0 0}$ | $(12,397)$ | $(61.99)$ | $\mathbf{2 0 , 0 0 0}$ |
| 88 | $\mathbf{2 0 , 0 0 0}$ | 19,912 | 99.56 | $\mathbf{2 0 , 0 0 0}$ |
| 751 | $\mathbf{0}$ | $(751)$ | 0.00 | $\mathbf{5 , 0 0 0}$ |
| 2,585 | $\mathbf{3 , 4 9 5}$ | 910 | 26.04 | $\mathbf{5 , 2 4 0}$ |
| 9,962 | $\mathbf{5 , 0 0 0}$ | $(4,962)$ | $(99.24)$ | $\mathbf{5 , 0 0 0}$ |
| 41,335 | $\mathbf{2 6 , 4 0 0}$ | $(14,935)$ | $(56.57)$ | $\mathbf{3 9 , 6 0 0}$ |
| 6,001 | $\mathbf{6 , 2 2 2}$ | 221 | 3.55 | $\mathbf{8 , 0 0 0}$ |
| 17,839 | $\mathbf{2 3 , 3 3 3}$ | 5,494 | 23.55 | $\mathbf{3 5 , 0 0 0}$ |
| $1,061,268$ | $\mathbf{8 6 2 , 7 8 3}$ | $(198,485)$ | $(23.01)$ | $\mathbf{1 , 2 7 8 , 8 4 0}$ |
|  |  |  |  |  |
| $6,905,196$ | $\mathbf{6 , 2 0 4 , 4 1 9}$ | $(700,777)$ | $(11.29)$ | $\mathbf{8 , 7 5 5 , 8 9 1}$ |

## HEALTH PROFESSIONS COUNCIL

BALANCE SHEET
as at 30th November 2004
$£ \quad £$
March 2004
$\boldsymbol{\varepsilon}$
£

## FIXED ASSETS

Tangible fixed assets

| Land \& buildings, at cost or valuation Depreciation | $\begin{array}{r} 1,700,000 \\ (24,000) \\ \hline \end{array}$ | 1,676,000 | $\begin{array}{r} 1,700,000 \\ (8,000) \\ \hline \end{array}$ | 1,692,000 |
| :---: | :---: | :---: | :---: | :---: |
| Net book value |  |  |  |  |
| Computer Equipment, at cost Depreciation | $\begin{array}{r} 1,974,252 \\ (1,001,495) \\ \hline \end{array}$ | 972,757 | $\begin{gathered} 1,920,399 \\ (626,524) \end{gathered}$ | 1,293,876 |
| Net book value |  |  |  |  |
| Office furniture and equipment, at cost Depreciation | $\begin{gathered} 366,315 \\ (183,187) \end{gathered}$ | 183,128 | $\begin{gathered} 326,637 \\ (126,798) \end{gathered}$ | 199,839 |
| Net book value |  |  |  |  |
| Total tangible fixed assets |  | 2,831,885 |  | 3,185,715 |
| Investments |  | 1,306,709 |  | 1,203,107 |
| TOTAL FIXED ASSETS |  | 4,138,594 |  | 4,388,822 |
| CURRENT ASSETS |  |  |  |  |
| Other debtors and prepayments | 235,157 |  | 193,013 |  |
| Bank balances and cash | 1,715,205 |  | 2,407,980 |  |

## CURRENT LIABILITIES

Amounts falling due within one year
Creditors and accrued expenses
759,529

WORKING CAPITAL

DEFERRED INCOME

Registration fees in advance
Retention fees in advance

## NET ASSETS

118,163
4,642,388
$(4,760,551)$
568,876
80,667
4,983,924
$(5,064,591)$
1,050,854

## Represented by:

Capital Grant Receivable - LISA System
Accumulated Fund at 1 April 2003
439,455
606,867

Surplus/(Deficit) for the period

## HEALTH PROFESSIONS COUNCIL

MANAGEMENT ACCOUNTS TO 30 NOVEMBER 2004

| CASH FLOW STATEMENT |  |
| :--- | :---: |
| From 1st April 2004 - 30th November 2004 | $£$ |
|  | $(487,002)$ |
| Deficit over expenditure | 447,360 |
| Depreciation of tangible fixed assets | $(167,412)$ |
| Grant income released | $(42,144)$ |
| Increase in debtors | $(114,842)$ |
| Decrease in creditors | $(304,040)$ |
| Decrease in deferred income | $(668,079)$ |
|  |  |
| Net cash outflow from operating activities | 88,087 |
|  |  |
| Return on investments and servicing of finance | $(93,530)$ |
| Investment Income (Excluding realised gains) | $(93,708)$ |
|  | 74,455 |
| Capital expenditure and financial investments | $(692,775)$ |
| Purchase of tangible fixed assets |  |
| Purchase of investments |  |
| Proceeds from sale of investments | $2,407,980$ |
| Decrease in Cash | $1,715,205$ |

## HPC Cash Flow: April 04 - March 05



Deferred Income Movements - () Some income from deferred income and cash has already been received. If positive, cash received in advance and not recognised as income in current month.
Depreciation - Cash paid for fixed assets incurred in previous months make depreciation a non cash item, so is taken off the current month expenditure.



