MANAGEMENT ACCOUNTS TO 29TH FEBRUARY 2004

The Management Accounts to 29th February are to note. No commentary is provided as the Committee will be discussing the March accounts later in the agenda. It should be noted that the operating result is within £2,000 of budget.

Management Accounts
For the 11 months ended 28th February 2004

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004 DESAILED SUMMARY

DENAILED SUIVINARY					Annual
	Actual £	Budget £	Variance £	Variance %	Budget £
INCOME	_	_	-		-
Professione					
Professions Arts Therapists	45,392	46,127	(735)	(1.59)	50,719
Chiropodists	440,737	577.073	(136,336)	(23.63)	644,482
Clinical Scientists	143,802	135 633	8,169	6.02	153,379
Dietitians	152,523	154,632	(2,109)	(1.36)	169,319
Medical Laboratory Scientific Officers	700,108	728,626	(28,518)	(3.91)	842,698
Orthoptists	50,388	52,551	(2,163)	(4.12)	÷59,265
Occupational Therapists	923,205	941,918	(18,713)	(1.99)	1,078,689
Paramedics	399,787	382,105	17,682	4.63	429,009
Physiotherapists	996,508	995,869	639	0.06	1,096,275
Prosthetists & Orthotists	29,889	29,956	(67)	(0.22)	34,109
Radiographers	584,615	586,963	(2,348)	(0.40)	641,482
Speech and Language Therapists	382,276	387,010	(4,734)	(1.22)	436 828
N Professions		(0)	0	0.00	(0)
Registration Income	4,849,230	5,018,463	(169,233)	(3.37)	5,636,254
Investment Income (Excluding Unrealised Gains)	60,734	60,500	234	0.39	66,000
	4 000 004	CONTRACTOR	(400.000)	(0.00)	n (<u> </u>
Donards and of Haalth Davings Count	4,909,964	5,078,963	(168,999)	(3.33)	5,702,254
Department of Health Revenue Grant	1,234,664	1,030,000	204,664	19.87	1,030,000
Department of Health Capital Grant Released	125,559	124,575	984	0.79	145,338
TOTAL INCOME	6,270,187	6,233,538	36,649	0.59	6,877,592
EXPENDITURE		。 1. 11. 15. 15. 15. 15. 15. 15. 15. 15. 1	 .		
Departments					
President	37,159	46,384	9,225	19.89	350,600
Council	200,784	1,80,663	(20,121)	(11.14)	201,331
Chief Executive	185,364	181,689	(3,675)	(2.02)	198,205
ation and Policy	521,672	509,082	(12,590)	(2.47)	532,819
Operations	1,132,825	1,283,220	150,395	11.72	1,406,627
Directors IT Perestment	342,587	384,520	41,933	10.91	417,530
IT Department Finance	736,866	765,912	29,046	3.79	856,131
Administration	287,435 1,797,405	316,636 1,712,237	29,201 (85,168)	9.22	350,134
Legal Services	938,764	783 237	(155, 527)	(4.97) (19.86)	1,788,027 840,894
Human Resources	364,105	348,186	(155,527)	(4.57)	The second control of
Communications	720,656	7/15/639	(5,017)	(0.70)	356,499 802,728
	120,000		(0,017)	(0.70)	902,126
Operating Expenses	7,265,622	7,227,405	(38,217)	(0.53)	7,801,525
		1. 《整理》的 1. 不是			17、南州の東京
TOTAL EXPENDITURE	7,265,622	7,227,405	(38,217)	(0.53)	7,801,525
			,,,,,,,	(3.00)	
(DEFICIT) (Excluding Unrealised Gains)	(995,435)	(993,867)	(1,568)	(0.16)	(923,933)
Investment Unrealized Coinc (// cocce)	200 740		000 740	2.22	
Ipvestment - Unrealised Gains / (Losses)	282,713 452,000	7 0 0	282,713 452,000	0.00	(0)
c raing - outplus of fevaluation	402,000		452,000	0.00	(0)
(DEFICIT)	(260,722)	(993,867)	733,145	73.77	(923,933)
•					

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

DETAILED SUMMARY

	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Registration fees	252,329	327,852	(75,523)	(23.04)	366,081
Registration fees (part year)	20,798	/ (0 , 1	20,798	0.00	0
Readmission fees	76,270	161,412	(85,142)	(52.75)	178,600
Renewal fees	3,752,577	3,669,811	82,766	2.26	4,129,890
International scrutiny fees	467,240	478,904	(11,664)	(2.44)	532,600
Confirmation letter fees	4,975	5,083	(108)	(2.12)	5,083
Grandparenting scrutiny fees & other	275,041	375,401	(100,360)	(26.73)	424,000
	4,849,230	5,018,463	(169,233)	(3.37)	5 636 254

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

CODE

INVESTMENT & OTHER INCOME

BUDGET MANAGER	Paul Baker				
	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Bank interest - Business Reserve	481	···/- /5/500):	(5,019)	(91.25)	6,000
Portfolio income	57,013	- 55,000	2,013	3.66	60,000
P & L on disposal of investments (Realised)	3,240	(0)	3,240	0.00	-0
	60,734	60,500	234	0.39	66,000
L on disposal of investments (Unrealised)	282,713	1 0	282,713	0.00	(A)

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

OVERHEAD TOTAL

Code		Actual £	Budget £	Variance £	Variance %	Annual Budget £
Commen	Payroll Basic Overtime National Insurance Pension costs Medical insurance Staff recruitment Temporary staff Other payroll expense	1,368,574 38,929 155,149 180,909 967 38,554 244,578 25,165 2,052,825	1,396,842 31,7772 160,739 222,254 91,7 15,000 189,347 0	28,268 (7,157) 5,590 41,345 (50) (23,554) (55,231) (25,165) (35,954)	2.02 (22.53) 3.48 18.60 (5.45) (157.03) (29.17) 0.00 (1.78)	1,524,594 34,600 174,956 242,726 1,000 15,000 204,200 0
	Staff travelling and subsistence Fares Car expenses and car park Subsistence Entertaining Conferences Lecturing	30,220 4,377 17,707 1,457 24,585 994 79,340	20,077 4,721 18,175 6,027 22,179 3,668 7,4,847	(10,143) 344 468 4,570 (2,406) 2,674 (4,493)	(50.52) 7.29 2.57 75.83 (10.85) 72.90 (6.00)	21,900 5,150 19,825 8,575 24,000 4,000
	Council and committee expenses Allowances Travelling and subsistence Conference expenses Training	170,250 151,697 6,121 0 328,068	139,648 163,294 4,125 5,000 312,067	(30,602) 11,597 (1,996) 5,000 (16,001)	(21.91) 7.10 (48.39) 100.00 (5.13)	159,280 183,008 4,500 5,000 351,788
	Property services Business rates Water Electricity Gas Cleaning contractors Cleaning materials Waste disposal Repairs and maintenance Maintenance contracts Security Building Refurbishment Property depreciation	4,484 927 7,764 1,717 16,714 8,785 4,687 7,277 4,416 85,322 790,813 23,333 956,239	8,250 706 9,167 688 23,650 7,150 2,383 13,750 4,583 7,5000 7,98,000 23,833 967,160	3,766 (221) 1,403 (1,029) 6,936 (1,635) (2,304) 6,473 167 (10,322) 7,187 500 10,921	45.65 (31.30) 15.30 (149.50) 29.33 (22.87) (96.68) 47.08 3.64 (13.76) 0.90 2.10 1.13	9,000 770 10,000 7,50 25,800 7,800 2,600 15,000 7,5,000 7,798,000 26,000

OVERHEAD TOTAL

Code		Actual £	Budget £	Variance £	Variance %	Annual Budget £
	Office services	_	_	-	,,	_
	Printing and stationery	284,073	242,917	(41,156)	(16.94)	265,000
	Photocopying	7,976	10,083	2,107	20.90	11,000
	Microfilming	423	.0	(423)	0.00	(0)
	Postage	181,055	140,000	(41,055)	(29.33)	155,000
	Telephone	25,612	36,667	11,055	30.15	40,000
	Telephone system maintenance	0	2,933	2,933	100.00	3,200
	Mobile telephone	3,136	3,256	120	3.69	3,550
	Fax	2,046	1,375	(671)	(48.80)	1,500
	Couriers	3,308	1,833	(1,475)	(80.47)	2,000
	Office equipment < £500	41,505	- 35,000	(6,505)	(18.59)	35,200
	Office equipment rental	5,705	(0)	(5,705)	0.00	(0)
	Office equipment maintenance	0	, i i i i i i i i i i i i i i i i i i i	0	0.00	(0)
	Staff catering	11,101	11,458	357	3.12	12,500
f.	Other office services	28,068	22,917	(5,151)	(22.48)	25,000
	Depreciation of office equipment	69,203	64,167	(5,036)	(7.85)	70,000
		663,211	57/2,606	(90,605)	(15.82)	623,950
	Computer services Hardware < £500	4 306	e const	4 700	00.00	
	Hardware maintenance	4,306 5,818	6,096) 16,500	1,790	29.36	6,650
	Software	7,466	13 384	10,682	64.74	18,000
	Software maintenance & licenses	41,705	A CONTRACTOR OF THE PARTY OF TH	5,918	44.22	14 600
	Software development	41,705	17/875 0	(23,830)	(133.31)	19,500
	Systems support	64,303	46,431	(17.972)	0.00	U.
	Internet development	04,303	90,530	(17,872) 0	(38.49) 0.00	52,860
	Internet maintenance	19,562	11,000	(8,562)		12,000
	Computer media and sundries	9,085	10,083	998	(77.84) 9.90	11,000
	Disaster contingency plan	6,659	7,792	1,133	14.54	8,500
	Computer training	699	7,608	6,909	90.81	8300
	Other computer services costs	7,355	7,425	70	0.94	8.100
	IT Security - Backup Offsite etc	4,846	13,292	8,446	63.54	14,500
	IT Hardware Disposals	(2,535)		2,535	0.00	ń
*,	Hardware depreciation	316,719	328,231	11,512	3.51	375,300
	·	485,988	485,717	(271)	(0.06)	549,310
					. ,	
	Communications	40.00				Annual Control of the
	Advertising	13,974	15,000	1,026	6.84	(65,000)
	Annual Reports (Design, Distribute)	193,299	190,000	(3,299)	(1.74)	190,000
	Brochures (Design, Distribute) HPC Launch Event	63,590	70,000	6,410	9.16	70,000
	Grandparenting Communications	46,432	47,000	568	1.21	47,000
	Listening Events	9,944	9,167	(777)	(8.48)	10,000
	Lobbying	11,119	16,000	4,881	30.51	16,000
	PR Advisors	4,341 43,443	4,583 41,250	242	5.28	5,000
	Market Research	52,770	50,000	(2,193) (2,770)	(5.32) (5.54)	45,000
	Registrant Comms & Internal	50,735	44,875	(5,860)	(13.06)	50,000 63,000
	Translations	4,916	7,333	2,417	32.96	8,000
	Students / Graduates	0	(0)	2,717	0.00	(O)
	Standards of Proficiency (Design, Prod, Dist)	66,606	66 150	(456)	(0.69)	66,150
	Welsh Language Scheme	1,391	13,750	12,359	89.88	15,000
		562,560	575 108	12,548	2.18	650,150

OVERHEAD TOTAL

Code	Partners	Actual £	Budget £	Variance £	Variance %	Annual Budget £
	Partners Recruitment	96,017	89,000	(7,017)	(7.88)	89/000
	Partners Training	110,124	110:000	(124)	(0.11)	110(000
	Legal & Medical Assessments	13,635	27,500	13,865	50.42	30,000
	Grandparenting Assessments	162	244,978	244,816	99.93	275,600
	International Reg Assessments	362,486	298 985	(63,501)	(21.24)	326,664
	International Applicant Interviews	4,643	8,984	4,341	48.32	9,800
	Mediation - Panels	342	2,667	2,325	87.18	3,000
	Panels (Allowance & Travel)	138,431	64,167	(74,264)	(115.74)	70,000
	Screening - Panels (Allow & Travel)	0	Ó	(1-1,20-1)	0.00	10
	Visitors	24,638	.33,163	8,525	25.71	36,179
	JVC Costs	67,325	86,978	19,653	22.60	90,864
	340 00313	817,803	966/422	148,619	15.38	1,041,107
	Specific departmental expenses					
	Accountancy assistance	0	<u>'</u>	0	0.00	0
	Archive storage	9,066	10/083	1,017	10.09	11,000
	Auditors' fees	22,731	23,730	1,000	4.21	29,525
	Bank charges & interest	47,889	55,423.	7,534	13.59	60,000
	Books and publications	477	0	(477)	0.00	7. (0)
	Conferences	0		0	0.00	(A)
	General insurance	28,868	29,375	507	1.73	32,250
	Legal insurance	30,625	34,375	3,750	10.91	37,500
	Health and safety	7,316	2,933	(4,383)	(149.44)	3,200
	Legal expenses	693,095	579,334	(113,761)	(19.64)	620,000
	Other professional fees	73,476	65,500	(7,976)	(12.18)	67,000
	Pension administration	7,079	5,500	(1,579)	(28.71)	6,000
	Staff functions	7,475	(5,250	(2,225)	(42.38)	(5,250)
	Staff Handbook	2,271	3,667	1,396	38.07	4,000
	Personal Performance Consultancy	5,385	5,958	573	9.62	6,500
	Investors in People	0	7,000	7,000	100.00	7,000
	Good Citizen Scheme	0	1,833	1,833	100.00	2,000
*	Quality ISO 2002	2,319	17,500	15,181	86.75	21,000
	HPC Processes	0	16,665	16,665	100.00	· 20,000
	Reward Data	2,585	5,000	2,415	48.30	5,000
	Subscriptions to professional bodies	3,569	4,080	511	12.52	4,450
	Proficiency Standards - QAA & Newchurch	311,535	315,000	3,465	1.10	315,000
	Professional Liaison Groups	23,828	22,000	(1,828)	(8.31)	24,000
	Legal - Disc Trans Writer	22,598	14,025	(8,573)	(61.13)	15,300
	Taxation advice	1,266	13,125	11,859	90.35	15,000
	Training	16,135	克尔斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯	3,115	16.18	, 20,000
	-		1,256,607	(62,981)	(5.01)	1,330,975
	OVERHEAD TOTAL	7,265,622	<u> </u>	(38,217)	(0.53)	748014525

BALANCE SHEET as at 29th February 2004

uo ut 2011 1 021 uu., 200 1			March	2003
	£	£	£	£
FIXED ASSETS				
Tangible fixed assets				
Land & buildings, at cost or valuation Depreciation Net book value	1,700,000 (6,000)	1,694,000	1,300,000 (34,667)	1,265,333
Computer Equipment, at cost Depreciation Net book value	1,918,522 (580,572)	1,337,950	1,487,688 (266,597)	1,221,090
Office furniture and equipment, at cost Depreciation Net book value	326,637 (120,204)	206,433	256,485 (51,001)	205,485
Total tangible fixed assets	•	3,238,382	·	2,691,908
Investments		1,280,132		1,322,147
TOTAL FIXED ASSETS	-	4,518,514	-	4,014,055
CURRENT ASSETS				
DOH Debtor Other debtors and prepayments Bank balances and cash	0 243,179 14,775 257,954		95,336 712,010 <u>504,924</u> 1,312,270	
CURRENT LIABILITIES Amounts falling due within one year				
Bank overdraft Creditors and accrued expenses	0 680,881		0 _1,325,969	
WORKING CAPITAL		(422,927)		(13,699)
DEFERRED INCOME				
Registration fees in advance Retention fees in advance	77,373 _2,642,702	(2,720,075)	63,982 _2,174,581	(2,238,563)
NET ASSETS	=	1,375,513	- =	1,761,793
Represented by:				
Capital Grant Receivable - LISA System Accumulated Fund at 1 April 2003 Surplus/(Deficit) for the period	- =	627,793 1,008,442 (260,722) 1,375,513	<u>-</u> =	753,351 2,416,615 (1,408,173) 1,761,793

MANAGEMENT ACCOUNTS TO 28 FEBRUARY 2004

CASH FLOW STATEMENT From 1st April 2003 - 29th February 2004

	£
Deficit over expenditure	(995,435)
Depreciation of tangible fixed assets	409,255
Grant income released	(125,559)
Gain on disposal of investments	(3,240)
Gain on disposal of hardware (insurance claim)	(2,535)
Investment income	(57,494)
Decrease in debtors	564,167
Decrease in creditors	(645,088)
Increase in deferred income	481,512
Net cash outflow from operating activities	(374,417)
Return on investments and servicing of finance	
Investment Income	57,494
Capital expenditure and financial investments	
Purchase of tangible fixed assets	(511,741)
Disposal Income (insurance claim)	10,547
Purchase of investments	(51,600)
Proceeds from sale of investments	379,568
Decrease in Cash	(490,149)
Cash at 31st March 2003	504,924
Cash at 29th February 2004	14,775
Cash Movement	(490,149)